
Denton Paper Co

BUILDING A SCALABLE U.S.
MANUFACTURING PLATFORM



Presentation Summary



\$25M → \$300M

Growth in 5 years

A Scalable U.S. Platform Built for Retail Growth

U.S.-based manufacturer focused on scalable growth through **paper-based disposable tableware** and supply chain control.



U.S. production reduces supply chain risk.



Strong relationships with major retailers.



Experienced CPG leadership.



Clear path to margin expansion.



Who We Are

Business Model & Positioning

Denton Paper Co is a U.S.-based manufacturer focused on delivering **scalable, reliable, and cost-efficient** paper-based disposable tableware solutions for major retailers.

Founded in 2024, the company was built to solve supply chain inefficiencies and provide a **strong domestic alternative to imported products at scale.**



Revenue Streams



Retail Strategy



Growth Drivers





01

Supply Chain Risk

Heavy reliance on imports creates **volatility, delays, and cost uncertainty.**

02

Product Gap

Limited innovation leaves a gap between **low-cost and premium options.**

03

Retail Pressure

Retailers face **stockouts, margin pressure, and inconsistent supply.**

The Problem

Structural inefficiencies in the U.S. disposable tableware market

The U.S. paper disposable tableware market remains highly dependent on imports, creating instability across supply, pricing, and availability.

At the same time, retailers lack strong mid-tier options that balance **quality, cost, and consistency at scale.**



The Solution

A scalable, domestic manufacturing platform built for paper-based retail products

Denton Paper Co delivers a **U.S.-based, vertically integrated manufacturing platform** designed to provide reliable, high-quality paper-based disposable tableware at scale.

By controlling production, supply chain, and product development, the company enables retailers to achieve **consistency, margin stability, and faster time-to-market.**

01

Domestic Production

U.S.-based manufacturing ensures **reliability, speed, and supply chain control.**

02

Vertical Integration

Full control over production enables **cost efficiency and margin optimization.**

03

Retail-Focused Model

Designed to deliver **high-quality products at competitive pricing tailored for major retailers.**





Product Portfolio & Offering

High-quality paper tableware built for retail performance at scale



- ✓ Paper Plates — multiple sizes & formats
- ✓ Paper Bowls — food service & retail
- ✓ Paper Cups — hot & cold applications
- ✓ Specialty paper trays & containers
- ✓ Private Label Solutions



Sensational Branded Products

Retail-ready branded paper dinnerware designed for category growth

- ✓ Proprietary Sensational branded product line
- ✓ Paper plates, bowls, and cups assortment
- ✓ Retail-ready packaging and pallet displays
- ✓ Competitive value vs national brands
- ✓ Consistent supply and reliable availability

Designed to help retailers increase margins and drive category growth





PRIVATE LABEL TRACTION

- ✓ \$60M+ private label contracts
- ✓ \$50M active pipeline
- ✓ Full retail & food service customization
- ✓ Drives higher partner margins
- ✓ Scalable and repeatable revenue model

Private Label Opportunity

High-margin growth engine driven by scalable private label programs

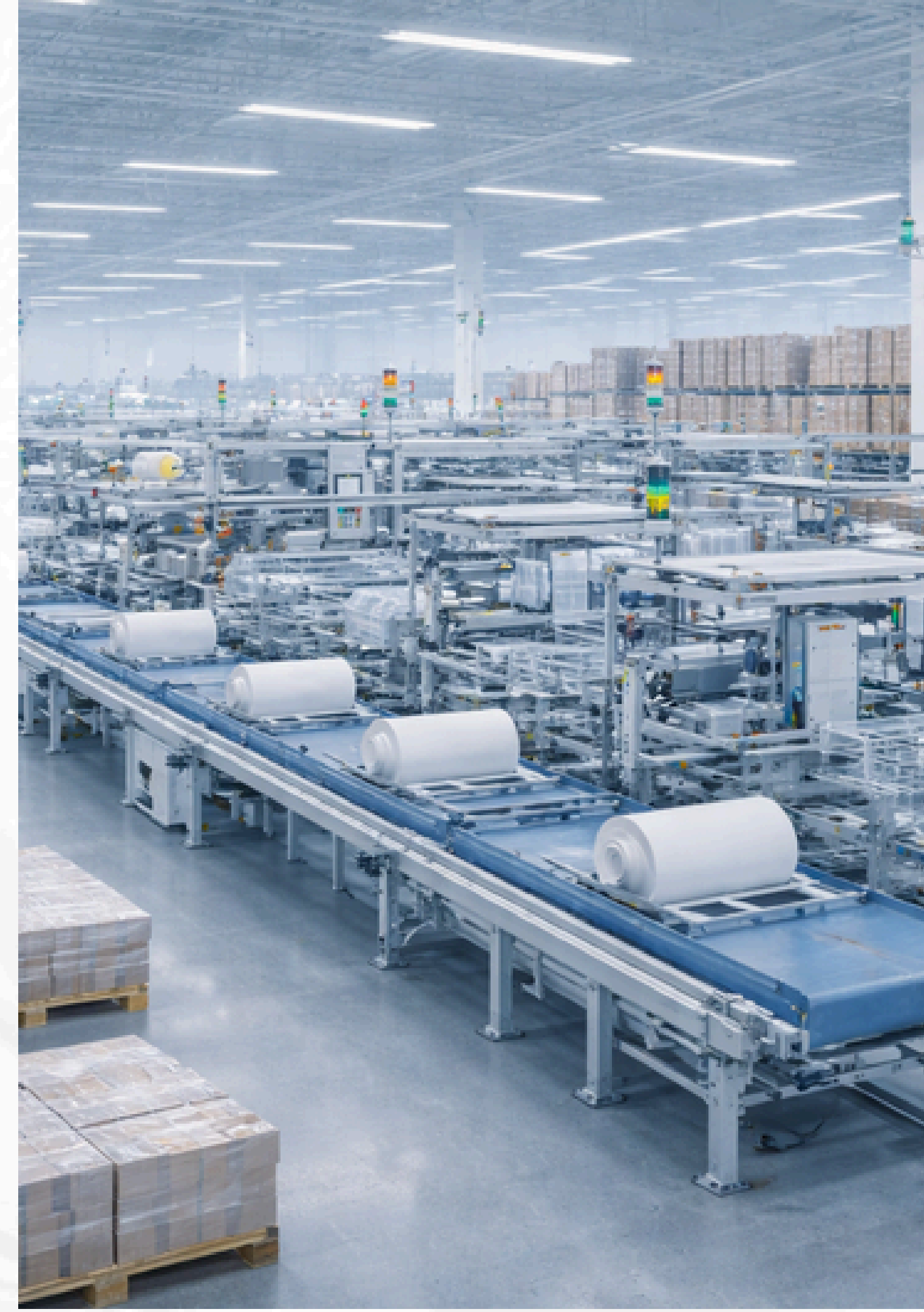




Competitive Advantage

Differentiated platform built to outperform imported and fragmented suppliers

Cost & Supply Advantage	Retail Execution Advantage
<ul style="list-style-type: none">✓ Domestic production reduces import risk✓ Vertical integration drives cost advantage✓ Faster, more reliable supply	<ul style="list-style-type: none">✓ Built for large retail & private label programs✓ Faster time-to-market vs competitors✓ Scalable platform with consistent quality





\$300M Revenue Opportunity

Driven by private label growth, retail demand, and scalable U.S. manufacturing

\$300M

Revenue Potential

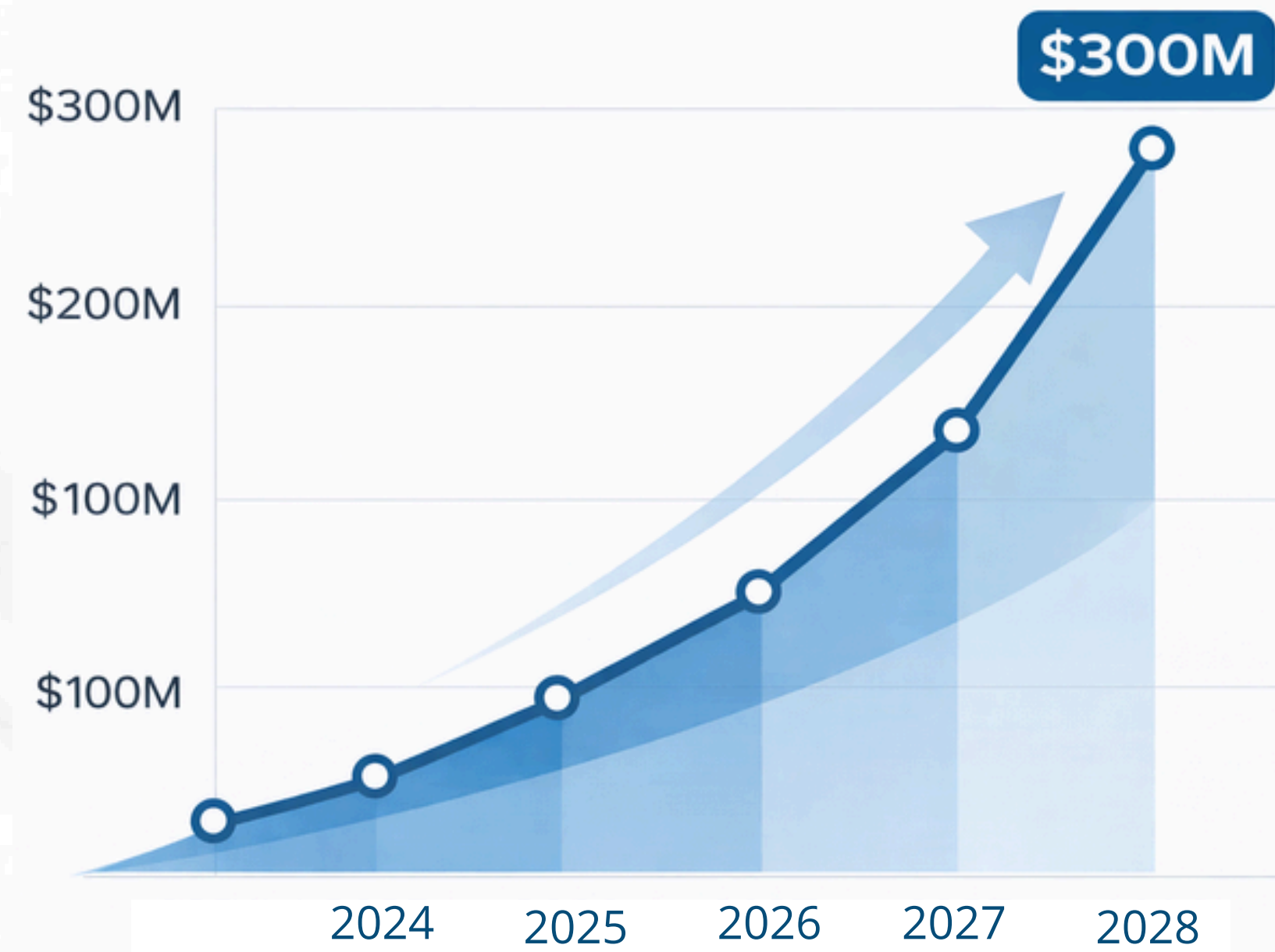
5 Years

Execution Timeline

High Margin

Margin Profile

- ✓ **\$300M** revenue potential in 5 years
- ✓ **Margin expansion** driven by private label
- ✓ **Scalable** cost structure through integration





U.S. Manufacturing Cost Advantage

Driven by vertical integration, cost efficiency, and scalable U.S. manufacturing

30-40%

Target
Margin

**Lower
Cost**

vs Imported
Products

**Operating
Leverage**

At
Scale

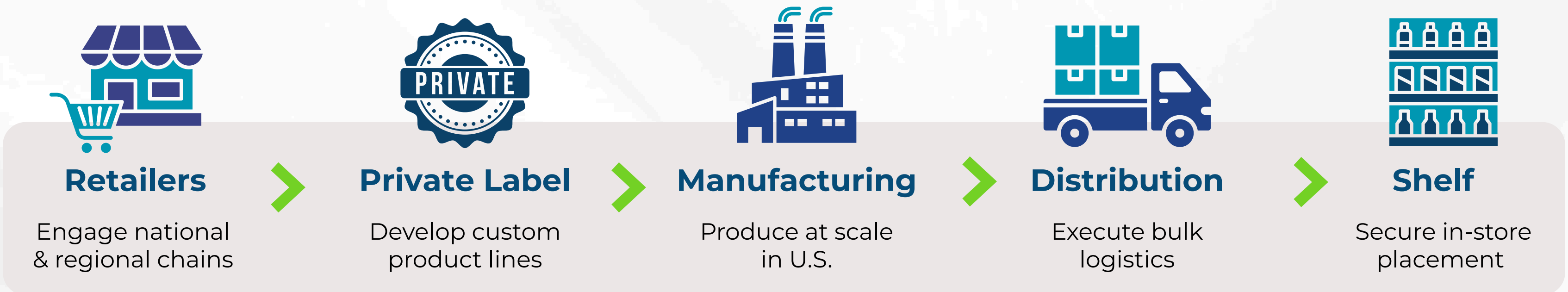
- ✓ **Margin expansion** driven by integration
- ✓ **Lower cost structure** vs imported products
- ✓ **Operating leverage** as volume scales





Go-To-Market Strategy

Focused on large retailers, distributors, and private label partners



✓ **Large-volume** B2B focus

✓ **Private label** programs at scale

✓ **U.S. manufacturing** advantage

✓ **Fast time-to-market** execution



Target Customers

Focused on large retailers, distributors, and food service operators

Retailers

National & regional chains

- ✓ Private label programs
- ✓ Shelf placement at scale
- ✓ Margin expansion

Distributors

Regional & national wholesalers

- ✓ Bulk purchasing
- ✓ Reliable supply
- ✓ Fast restocking

Food Service

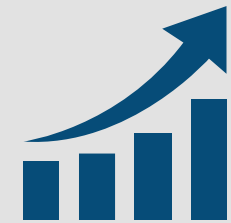
Restaurants & institutional buyers

- ✓ High-volume demand
- ✓ Consistent quality
- ✓ Cost efficiency

✓ Focused on **high-volume, repeat-purchase** customers

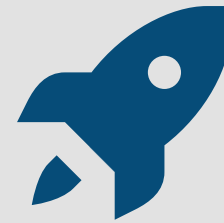


Proven Traction & Growth Momentum



\$40M+

Projected
Revenue (FY2026)



Rapid Growth

From product
launch



Expanding

Retail & private label
footprint

- ✓ **Accelerated Growth** from initial product launch
- ✓ **Expanding Footprint** private label partnerships
- ✓ **Strong Retail** relationships with major retailers



Retail & Distribution Partners

Trusted by leading national and regional retailers





Why Now

Market timing advantage driven by structural shifts





Team & Execution

Experienced team executing a scalable, high-margin platform

- ✓ Experienced leadership team with deep expertise in manufacturing, retail, and private label execution
- ✓ Proven ability to scale operations and secure large retail partnerships
- ✓ Focused on building a high-margin, vertically integrated platform
- ✓ Deep manufacturing and supply chain expertise
- ✓ Strong retail and private label experience
- ✓ Execution-focused leadership team





Growth Plan & Market Expansion



Manufacturing
Expansion



Private Label
Growth



Distribution
Scale

- ✓ Expand U.S. paper tableware production capacity
- ✓ Strengthen national distribution network
- ✓ Scale private label programs with retail partners
- ✓ Increase supply reliability and lead times



Thank You

We appreciate your time and consideration.



Email

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